



Articles to be Worked

These articles are made from original designs marked by hand on linen, crash, or other material with suggestions for color schemes.

We will send upon request colored sketches of designs for the various articles and also samples of material for selection. Customers will please return these sketches as soon as selection is made.

The prices of articles vary according to the quality of the material selected (see page 2), the size of the design, and the amount of work required in marking.

Material to work extra.

Tea Doilies. 6 inch square, hemstitched, design in one corner.

8 to 10 inches square, to be hemstitched or scalloped.

Material to work extra.

Centre-pieces. On white, natural-color, or Japanese linen.

Sizes: 18 to 30 inches diameter.

Price per centre-piece . . . \$1.75 to \$3.50

Material to work extra.

Luncheon-sets. On white, natural-color, or Japanese

linen. Including 20 inch centre-piece, eight plate doilies, and eight finger bowl doilies.

Material to work extra.

Tumbler doilies may be substituted for finger bowl doilies, or included for additional price.

DESIGNS FOR EMBROIDERY Table Covers. On white or natural-color linen. Sizes: 18 to 48 inches square. \$1.50 to \$6.00 Price per cover Material to work extra. Table Runners. On natural-color linen, or Russian crash. Design on ends only. Ends to be finished with hem or fringe. Sizes: 15 to 18 inches wide; 48 to 72 inches long. \$2.00 to \$3.00 Price per runner Including cottons to work and color scheme. Bureau Covers. On white or natural-color linen. Design on ends only. Ends to be finished with hem, scallop or fringe. Sizes: 18 to 24 inches wide; 48 to 72 inches long. \$2.25 to \$3.50 Price per cover Material to work extra. Bags. On white, natural-color, or colored linen. "Salem Bag," on natural-color linen.

.35

Size 6 x 7 inches.

Price per bag .

Not including cottons or color-scheme. Cottons to work 15c to 25c, according to number of skeins required. One skein allowed for each cord. For illustration see cut. We have over fifty different designs for these "Salem Bags." Bags 8 x 10 inches. On natural-color or colored linen. Price per bag. .85 Including lining, cottons to work and colorscheme. Bags 10 x 12 inches. On natural-color or colored linen. \$1.10 to \$1.25 Price per bag Including lining, cottons to work, and colorscheme. Sachets. On finest white linen, to be worked in silks and filled with powdered orris. Size 3 x 4 inches. Price per sachet .25 Size 3 x 5 1-2 inches (envelope shape) .30 Price per sachet Silks to work extra. Price per doz. skeins .50

Lavender Bags. On white or lavender linen, to be worked in silks or cottons and filled with lavender flower.

Size 6 x 9 inches (envelope shape).

Material to work extra.

Baby-pillows. Square, long or heart-shaped, on finest white linen or lawn.

Pillow Slips. On fine white linen, open and scalloped at both ends.

Pin Cushion Covers. On white linen or lawn. Round, square or oblong.

Material to work extra.

Collars. On pique, linen or batiste. Variety of shapes and sizes.

Small Articles. Handkerchiefs to be scalloped.

Price	50
Baby Bonnets. Price	75 to \$1.50
Baby Bibs. Price	35
Baby Carriage Straps. Price .	30
Prices of other articles will be sent or	n application.

There are several hundred designs for these various articles and new ones are constantly being made. Besides the articles above mentioned we have many patterns, scallops, borders, letters, wreaths, etc., which can be adapted to fit special orders. Orders for particular articles which we do not keep in stock, or which require special designing will be filled as soon as possible, but are necessarily subject to some delay, of which the customer will be notified.

Cross-Stitch Patterns

"Cross-Stitch Patterns." A set of four sheets in an envelope, containing sixty original designs	
of borders, baskets, wreaths, letters, animals,	
etc.	
Price, including postage	\$1.00
"More Cross-Stitch." Design for sampler,	
Noah's Ark, ships, borders, baskets, peacocks,	
etc. Four sheets in envelope, uniform with	
above.	
Price, including postage	\$1.00
"1912 Cross-Stitch." Designs for doilies,	
large baskets, borders, "palm-leaf" pattern, etc.	
Uniform with above.	
Price, including postage	\$1.00
"Patterns for Cross-Stitch, 1913." Various	
new designs. Uniform with above. New.	
Price, including postage	\$1.00
"Alphabets in Cross-Stitch." Containing	1)5
seven different alphabets, large and small. New.	2/1
Price, including postage	.60
Samplers for children. Designed specially to	1 -6
order. These samplers usually include alpha-	
bet, numbers, child's name, age, date, and origi-	
nal designs of borders and decorative figures,	
trees or flowers.	
Sizes 10 to 12 inches wide, 12 to 14 inches long.	
Price per sampler \$5.00 & up	wards
Including canvas and silks to work and work	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
already started.	
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Materials

Variety of linens, crashes, canvases	s, etc.
Price per yard	25 to \$2.75
"Aida Cloth." For working cross-	stitch with-
out applied canvas.	
48 inches wide.	
Price per yard	. \$1.50
"Penelope" or "Railroad Canvas" cross-stitch on linen or fine materia	
27 inches wide.	
Price per yard	
No. 3. 10 stitches to one inch.	
No. 4. 11 stitches to one inch.	(0)
No. 5. 12 stitches to one inch.	
No. 6. 13 stitches to one inch.	
No. 7. 14 stitches to one inch.	
No. 8. 16 stitches to one inch.	

Please order this canvas by number. No. 3 is very coarse. No. 6 is medium, and is recommended for most ordinary work.

No. 8 is suitable only for the finest work.

Samples and prices of these materials will be sent on request.

D. M.	C. Cottons. Size No. 16 (Especially good for
	working cross-stitch.) All desirable shades.
	Price per dozen skeins
	Same in sizes Nos. 25 and 35.
	D. M. C. "Special." 6-Stranded, all desirable
	shades.
	Price per dozen skeins

These imported cottons are the best colors made, and are specially recommended for work which is to be laundered.

Orders by mail for cottons will be filled as completely and samples matched as carefully as possible. When it is impossible to obtain the exact shades, we will send the nearest we have on approval.

Silks.	Corticelli "Filo." Per dozen skeins	.50
	Corticelli "Roman Floss." Per dozen skeins	.50
	Corticelli "Persian Floss." Per dozen skeins	.50
	Pearsall "Tussah." Per skein .	.08

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SACHET, 3 x 4 INCHES

Finished Articles

We have in stock a number of finished articles worked from our own designs in solid embroidery, and cross-stitch. Orders will be taken for any articles to be made from our designs. The prices vary according to the quality of the materials, and the amount of work involved.



SACHET, ENVELOPE SHAPE, 3 x 5 1/2 INCHES

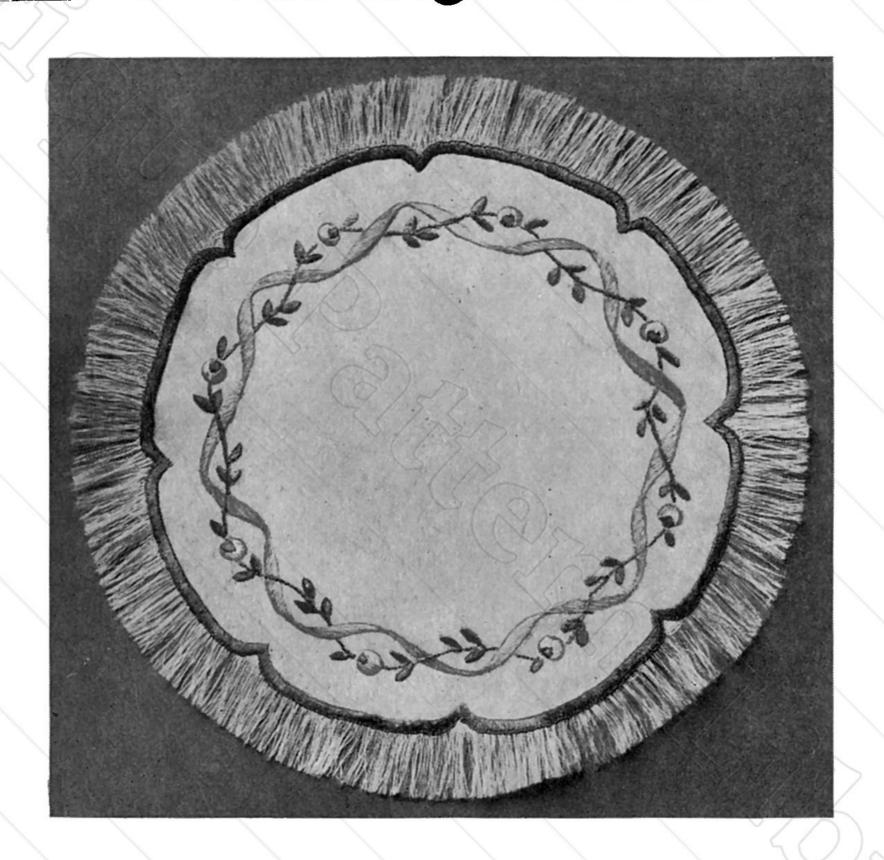
Sachets. Finest white linen, worked with silks in dainty designs, filled with best powdered orris.

(See cut.)

Size 3 x 4 inches. Prices per sachet . \$1.00 Size 3 x 5 1-2 inches. Price per sachet 1.50

Lavender Bags. White or lavender linen, worked with silks or cottons, filled with lavender flower.

Size 6 x 9 inches.

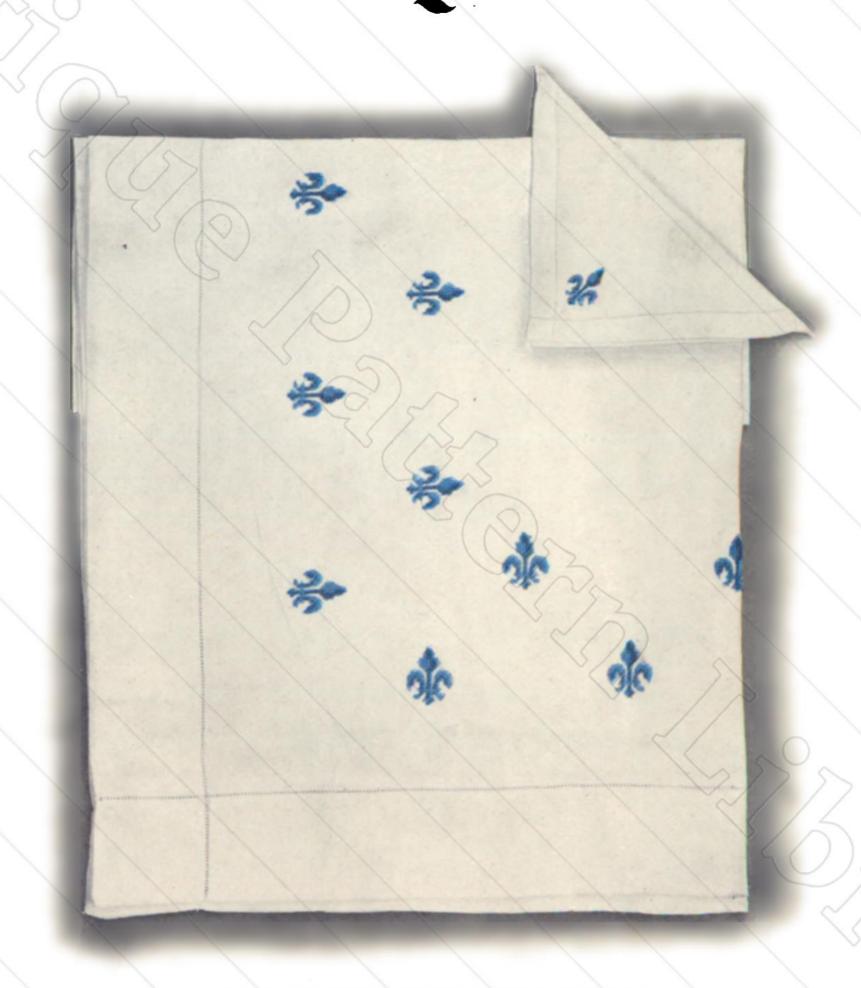


FINGER BOWL DOILY

Tea-doilies. Six inches square, with cross-stitch device in one corner.

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TEA-CLOTH WITH TEA-DOILY

Tea-cloths with tea-doilies to match. Set including 36 or 45 inch hemstitched cloth and one dozen six inch doilies. (See cut)

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"SALEM BAG"

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PIN CUSHIONS \$2.25

Pin C	ushions. Cross-stitch designs on white linen or	0
	Aida cloth, finished with cord.	
	Sizes 4 x 4 to 5 x 8 inches.	7
	Price	0
	Round cushion. White linen, worked in soft	
	colors, made up with colored linen base. (See	
	cut.) Cushion 4 inches.	
	Price	5
We	have in stock a variety of cushions in all white an	d
colore	ed embroidery.	



BUREAU-COVER WITH PIN CUSHION TO MATCH

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Centre-pieces, table covers or runners, pillow-covers, plate doilies, handkerchiefs, etc. Information concerning the prices of these and other articles upon request.

Boxes containing a variety of articles to be worked, amounting in value from \$10.00 to \$30.00 will be sent on approval to our customers. We request that a selection be made and the rest of the articles returned as soon as possible.

Dolls' Department

Finished Articles

These articles are all hand embroidered and suitable for 16 inch doll.

Bags	•	.50	Collars and Cuff sets .85
Handkerchiefs		.35	Bibs
Carriage pillows.		1.00	Pin cushions
Dressing cases .	,	.60	Dresses 2.25
Sponge bags .		.25	Kimonas .75 to \$1.00
Towels	1	.40	Night gowns 1.00
Aprons	\ .	.60	Blankets 1.25

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These articles, marked with materials ready for working, will also be furnished:

Bags	20	Bibs	.20
Handkerchiefs .		Pin cushions	.20
Carriage pillows	35	Dresses	.75
Towels	20	Short kimonas .	.40
Aprons	.25	Long kimonas .	.50
Collar and Cuffs	25	Night gowns	.50

We have no wholesale department except for cross-stitch patterns. No goods will be sent out on commission.

All the prices quoted in this catalogue are exclusive of postage, which will be charged to the customer.

In duplicating an order for a certain design, be sure to give the number of the design, which is always marked on the article. This is especially important when doilies are ordered to match centre-pieces, etc.

In ordering, customers are requested to write name and address very plainly, and if ordering from a summer address, to give permanent address as well. Please notify us of all changes in permanent addresses, giving old as well as new.